

BUSINESS MODEL

COMPETITIVE ADVANTAGES

- Unique geography**

Kazakhstan has an extensive resource base, favourable location, and unique opportunity to export to Europe and fast-growing Asian markets
- Full integration across the value chain**

KMG is the national leader in Kazakhstan's oil and gas industry with a fully integrated value chain
- Financial stability**

The Company maintains its financial stability and provides sufficient conditions for its long-term development
- Diversified upstream portfolio**

KMG has a diversified portfolio of oil and gas production assets with an attractive growth potential
- Leading position in Kazakhstan's midstream sector**

KMG has a 57% share in the national oil transportation market and is involved in all of its projects

- Advanced oil refineries**

The Company operates four largest refineries in Kazakhstan and two in Romania
- Petrochemical projects as a new growth driver**

KMG is tapping into a new business of petrochemicals. A polypropylene plant came on-stream, while a polyethylene project is in progress and construction of a gas separation unit has been approved
- Advanced corporate governance and commitment to sustainability**

