

Strategic report Corporate governance Financial statements Appendix

CORPORATE KEY PERFORMANCE INDICATORS

2024 saw KMG's key initiatives implemented and corporate KPIs achieved.

Performance against corporate KPIs in 2024³

KPI	2024 actual performance (2023 actual performance), description
Performance under investment projects	100% (2023: 80%)
	 Construction of a desalination plant in Kenderly Construction of an integrated gas chemical complex. Phase 2 (polyethylene production) Construction of an integrated gas chemical complex. Phase 2 (gas separation unit construction) Construction of a new gas processing plant in Zhanaozen Construction of a terephthalic acid and polyethylene terephthalate plant Expansion of Shymkent Refinery's production capacities See the Performance under Investment Projects section
Oil and gas condensate production	23,837 thous. tonnes (2023: 23,490 thous. tonnes)
	This indicator measures oil and gas condensate production from operating assets and major oil and gas assets attributable to the Company.
	See the Upstream section
EBITDA margin, excluding trading	44% (2023: 41.1%)
	This indicator measures the Company's profitability and shows the percentage of revenue retained by the Company before taxes, interest on loans, and depreciation and amortisation.
	See the Financial Review section
Total shareholder return (TSR)	28,55% (2023: 43.1%)
	This indicator measures return on invested capital.
	28.55% = (average share price in the reporting year (KZT 13,071) – average share price in the previous year (KZT 10,550) + dividend per share (KZT 491.71) – contribution to the authorised capital per share (KZT 0) / average share price in the previous year (KZT 10,550) \times 100 %
	See the Shareholder and Investor Relations section
Comprehensive OHS indicator	125% (2023: 156%)
	This indicator consists of two components: LTIR target and Qorgau card completion target:
	Lost Time Incident Rate (LTIR): 0.22% (2023: 0.30%)
	Identification and reporting of unsafe condition / unsafe behaviour / unsafe action / hazardous event / hazardous factor: over 19,000 Qorgau cards completed in KMG's subsidiaries and associates (2023: 12,240)
	See the Health, Safety and Environment section
Share of in-country value in the total volume of goods, works and services procured by KMG Group	The share of in-country value in the total volume of goods procured by KMG Group was 55%, works and services procured – 89% (indicator introduced in 2023)
	See the Supplier Relations section

The performance values of the efficiency are estimated. The final approval by the KMG Board of Directors of the actual values of the indicators for 2024

is expected in July 202